Established in 1972 Manufacturing Boat Covers Rowland Sails Duffle Bags School Bags Sewn Accessories

LOFT: 1480 W. Spring Valley-Paintersville Rd. Spring Valley, Ohio 45370



Tel: (937) 862-7781 FAX: (937) 862-770

## **Boat Cover Order Form**

7/1/08

Dear MR. BRADLEY,

Thank you for your inquiry concerning our custom fitted boat covers. I have enclosed fabric samples, pictures, detailed descriptions, and our price list showing the many covers we make at our sail loft. I have circled in red information pertinent to your ZUMA.

If you will order what is in stock, we will be able to ship upon receipt of your order. We try as much as possible to keep all covers in stock but this becomes impossible during our busy season. A listing of the boat covers in stock for your boat is at the top of the page that has the fabric samples stapled to it.

Referring to our 4-page black & white brochure, please note that our covers are designed by one design sailors with over 30 years sailing experience. Page 2 gives 6 reasons why you should invest in a good cover for your boat. And it describes how our covers are superior over others on the market. Our innovations have set the standard for the industry. Page 3 shows photos of how each style of boat cover fits. And page 4 describes the pros and cons of each fabric. The "best" fabric depends upon how you want to use the cover. Please read these fabric descriptions to determine which fabric will be best for your use. Feel free to call Katie or Sandy if you are still unsure.

After considering the various materials, types of covers, and what is in inventory, please use the form below to order your new ZUMA cover, or for even faster service, call us and use your VISA or MC.

Name		Day Tel. ( )	
Address		Eve Tel. ( )	
City	State	Zip	
Your Order: (Please be sure you indic	ate the class of boat, style of	cover, fabric and color, and se	econd choice if possible.)
Other Items: Centerboard or rudder covers			
Cockpit bags, duffle bags, et	C		
MONOGRAM? Order form er	nclosed		\$
UPS Ground SHIPPING			\$ 19.78
SUBTOTAL \$ amount of item Ohio residents add 7% sales	•		\$
TOTAL - my VISA #, MC #, or ch			\$
TOTAL - IIIy VISA #, IVIC #, OF CIT	eck eliciosed for		\$

A STATE OF THE PARTY OF THE PAR	ester y Duck	Acrylic See note		Nylon w/ foam
CLASS Arm	y Duck	See note	Dac	w/ loair
SKIPPER 12 +				
T-M	\$308	\$339		
SKIPPER 17 +		4		
T-M	\$403	\$443		
SNIPE	<b>\$200</b>	¢220		
T-M Skirted/T-M	\$300 \$379	\$330 \$417		
Bottom	φ0/0	ΨΤΙΙ	\$288	
Rudder			\$ 41	
Rudder w/ foam			38 7.7	\$ 57
Tiller			\$ 33	
Daggerboard			\$ 51	
Boom	¢ 70		\$ 40	
Mast SONAR ^	\$ 76			
Cockpit	\$305	\$335		
STAR +	φοσο	φοσσ		
Skirted/T-M	\$583	\$641		
SkirtedMoor	\$603	\$663		
STARWIND 15 (				
STARWIND 18 (	See Bud	caneer)		
SUNBIRD + T-M	\$380	\$418		
Cockpit	\$380	\$342		
SUNFISH R	4011	ψ0-12		
Trailing	\$221	\$243		
Mooring	\$250	\$275		
Bottom		\$246#	\$198	
MastBoomSail	Bag	\$ 81	41.1	
Boom+Sail bag		\$ 57 (14	4 long)	¢ 00
Carry-All bag SUNFLOWER				\$ 89
Boom+Sail bag	\$ 53 (1	2' lona)		
SURPRISE ^	- 00 (	9/		
T-M	\$370	\$407		
Mooring	\$413	\$454		
SWEET 16 +	0000	6440		
T-M	\$380	\$418		
Skirted/T-M SWIFTY	\$505	\$555		
T-M	\$293	\$322		
Trailing	\$258	\$284		
TASAR		-		
T-M	\$334	\$367		
TECH DINGHY	¢005	0004		
T-M THISTLE ™	\$295	\$324		
T-M	\$367	\$404		
Skirted/T-M	\$488	\$537		
Mooring	\$395	\$434		
SkirtedMoor	\$516	\$568		
Bottom			\$342	
Rudder W/foom			\$ 48	e 00
Rudder w/ foam Ctrbrd, w/ foam				\$ 66 \$ 90
Ctrord, w/ loarn	wool			\$105
Tiller w/foam				\$ 43
Tiller			\$ 29	,
Tiller Ext.+Spir	nnaker F	ole	\$ 44	
Boom			\$ 53	
Turtles(pair)	\$ 64			
	a	\$ 54		
TRIUMPH		Φ 54		
TRIUMPH Boom+Sail ba	9			
TRIUMPH Boom+Sail ba U.S. 1 ^	-	\$362		
TRIUMPH Boom+Sail ba	\$329	\$362		
TRIUMPH Boom+Sail ba U.S. 1 ^ T-M	-	\$362 \$344		
TRIUMPH Boom+Sail ba U.S. 1 ^ T-M VANGUARD 15	\$329		\$292	
TRIUMPH Boom+Sail bai U.S. 1 ^ T-M VANGUARD 15 T-M Bottom VICTORIA 18 +	\$329 \$313	\$344	\$292	*
TRIUMPH Boom+Sail bai U.S. 1 ^ T-M VANGUARD 15 T-M Bottom VICTORIA 18 + Cockpit	\$329 \$313 \$309	\$344 \$340	\$292	
TRIUMPH Boom+Sail bai U.S. 1 ^ T-M VANGUARD 15 T-M Bottom VICTORIA 18 + Cockpit WAYFARER (Se	\$329 \$313 \$309	\$344 \$340	\$292	*
TRIUMPH Boom+Sail bau U.S. 1 ^ T-M VANGUARD 15 T-M Bottom VICTORIA 18 + Cockpit WAYFARER (Se WHILLY	\$329 \$313 \$309 ee CL-16	\$344 \$340	\$292	
TRIUMPH Boom+Sail bai U.S. 1 ^ T-M VANGUARD 15 T-M Bottom VICTORIA 18 + Cockpit WAYFARER (Se	\$329 \$313 \$309	\$344 \$340	\$292	

	1.00				
CLASS		ester y Duck	Acrylic See note	Nap- bac	Nylon w/ foam
WHISTLER	+				
T-M		\$289	\$318		
WIDGEON	+				
T-M		\$312	\$343		
WILDFLOW	ER +		***		
T-M		\$289	\$318		
WINDMILL T-M		\$334	\$367		
Skirted/T	1.4	\$446	\$491		
Mooring	-101	\$367	\$404		
SkirtedMe	oor	\$446	\$491		
Trailing	001	\$267	\$294		
Bottom		*	*== *	\$292	2
Daggerbo	pard			\$ 51	
Rudder				\$ 41	
Rudder w/					\$ 63
WOODPUS	SY		4		
T-M ^		\$375	\$412		
MTM	T. 4	\$375	\$412		
Skirted M X BOAT	IIM	\$475	\$523		
Mooring		\$478	\$526		
Cockpit		\$205	\$225		
Bottom		ΨΣΟΟ	ΨΕΕΟ	\$341	Ĺ
Y FLYER					
Cockpit		\$240	\$264		
SkirtedM	oor	\$466	\$513		
Skirted T	-M	\$440	\$484		
Bottom				\$295	
Boom				\$ 48	
Mast For				\$ 38	
Rudder w Anchor w	G				\$ 68 \$ 36
ZUMA R	/ 10ai	111		9	\$ 30
T-M		\$260	\$286		
Trailing		\$235	\$258	- 1	
Spar 3-pa	art	\$ 87	4200		
1				)	

## **Skirted Covers Note:**

If you would like a Poly Army Duck cover with an Acrylic skirt to save on weight, take the price of the Poly Army Duck Skirted cover and multiply by 1.02 to get the price for the Poly/ Acrylic combination. (An all-Poly skirted cover can get heavy to handle on boats that are 18' or longer.)

- # Acrylic Bottom covers for sunshade only.
  Acrylic NOT recommended for trailing.
- \* (Tie-down trailer brace modification on Flying Scot T-M style cover = \$39.00.)
- \*\* (Bar travler pouch modification on T-M coffer - add \$43)
- \*\*\* (Modify for stanchions = \$12 each.)
- (Ask about additional hook attachments for Mooring covers used for in-the-water mooring where you have nothing to tie down to.)

MONOGRAMMING - PREVENT LOSS BY MONOGRAMMING YOUR NAME OR BOAT # ON YOUR COVER. DETAILS ENCLOSED.

Polyester Acrylic Nap- Nylon CLASS Army Duck See note bac w/ foam

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Not sure whether Polyester Army Duck or Acrylic is better for your needs?

See flowchart on a separate page, answer yes-no questions, and you will have your answer.

Don't understand the difference between our "Mooring" style cover and our "Trailing-Mooring" T-M cover?

See comparison photos on the top half of the flowchart page.

## Acrylic Note:

There is an 10% additional charge for the acrylic colors of Red, Burgundy, Yellow, and Sky Blue.

To verify inventory and order, call:



## The Sailors' Tailor

Tel. (937) 862-7781

Tel. (800) 800-6050

Fax. (937) 862-7701

Web Site: www.sailorstailor.com

BC4p06v8

COVER COLORS SHIPPED DEPENDING UPON AVAILABILITY. PLEASE INDICATE SECOND COLOR CHOICE TO AVOID DELAY.

OHIO RESIDENTS ADD 6.5% SALES TAX. PRICES SUBJECT TO CHANGE WITHOUT NOTICE.